

# W a l k e r & C o m p a n y

Lee B. Walker, MBA, Owner  
5307 Front Royal Dr  
Cross Lanes, WV 25313  
304-419-0013



**D.O.C.S.**  
Co-author & Supplier  
Doctors Office  
Computer Systems

Jul 2005

## News YOU Can Use

### What's Next for DOCS users?



As was announced more than 14 months ago, Walker & Company will be making some significant changes in operations beginning in

January, 2006. The dust is now settling and the question as to exactly what this means for DOCS users can be answered with a little more clarity. Basically, each current DOCS user has two primary options:

1. **The preferred plan:** Make the transition to MicroMD Practice Management distributed by LanTek. In addition to the fact that MicroMD is an awarding-winning PM (see below), this strategy has a number of advantages, including:

- Local office (Charleston) operated by someone with close ties to Walker & Company
- Transition support directly by Walker & Company (in other words I will be directly involved in the changeover)
- Features not offered by DOCS including patient scheduling, automated posting and eligibility testing

- Easy and incremental path to document management and electronic medical records (EMR)

2. **Alternatively:** Continue using DOCS as is. There are two disadvantages to this choice:

- Some clients may be required to invest in hardware or software upgrades in order to continue being serviced by Walker & Company
- Service may be terminated in the future with only 90 days notice

Of course there are advantages as well, such as:

- Continuing to use DOCS will be the least expensive alternate for most users
- DOCS has proven to be a stable and reliable product for over 20 years
- DOCS is a known entity and requires no retraining

Whatever you choose, I want you to know that I stand ready to help to make the future of your computing environment as secure and painless as possible.



### First Transition from DOCS to MicroMD

Congratulations to Dr. and Mrs. Ahmed Faheem, of Appalachian Psychiatric in Beckley, WV, for their decision to be the first DOCS user

to convert to MicroMD distributed by LanTek. After months of investigation and consideration they choose to make the transition to MicroMD. According to Dr. and Mrs. Faheem, a major factor in their decision was the role that Walker & Company would be playing in the transition if they chose MicroMD. **Steve Santmeyer**, the LanTek representative in Charleston, and I are good friends as well as business acquaintances. As a result we have a strong commitment to making sure that any transition from DOCS to MicroMD be as smooth and effective as possible. We believe this means something our clients can count on.



For Appalachian Psychiatric the transition begins this month and will proceed in an orderly, monitored, and fully supported environment for the next six months (or however long it takes). As part of the arrangement, all of the useful patient data is being converted from DOCS to MicroMD, so on the first day the office begins using the new software all patients and their information will already be there. They plan to run the two systems concurrently for about six months with a gradual phase over to the new system. Good plan!

### MicroMD recognized by KLAS

MicroMD was recently recognized as a leader in medical billing and scheduling software by KLAS, the research firm which evaluates healthcare information technology. The software was ranked fourth for practices of 1-5 providers; and third for practices of 6-25 providers. MicroMD was written by Ajit Kumar, a physician in Youngstown, Ohio. Lest you get lost in all the names and acronyms, let's make a simple list:

- **DOCS** – Practice management software from **Walker & Company**
- **Lee Walker** – Owner of Walker & Company and co-author of DOCS
- **MicroMD** – Practice management software from **MicroSys** (company started to develop and service MicroMD)
- **Ajit Kumar** – Physician and author of MicroMD
- **LanTek** – located in Pittsburgh with offices in Charleston; distributor of MicroMD
- **Steve Santmyer** – LanTek representative working out of the Charleston office
- **ImpactMD** – document management software also distributed by LanTek
- **Encite** – Electronic Medical Records (EMR) software also distributed by LanTek



For more information about MicroSys, MicroMD, or Dr. Kumar please visit [www.micromd.net](http://www.micromd.net).

#### **Lantek Contact Information**

**Steve Santmyer**  
**Office: 304.342.1686 ext 128**  
**Mobile: 304.545.3700**  
**Email: [ssantmyer@lantekcs.com](mailto:ssantmyer@lantekcs.com)**  
**Web site: [www.lantekcs.com](http://www.lantekcs.com)**

#### **Walker & Company Contact Information**

**Lee B. Walker**  
**Anytime phone: 304.419.0013**  
**Email: [Lee@Walkeronline.com](mailto:Lee@Walkeronline.com)**  
**Web site: [www.walkeronline.com](http://www.walkeronline.com)**